**Gary Foo Xiang Quan**

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| **EDUCATION** |

**Institute of Singapore Chartered Accountants**  Apr 12 - present

Associate

**Nanyang Business School, Nanyang Technological University** May 08 - Jun 11

* Bachelor of Accountancy, First Class Honors
* Second specialization in Banking and Finance
* GPA: 4.88/5.0 and Dean’s List, Academic Year 08/09 and 10/11

**Rensselaer Polytechnic Institute, USA** Aug 10 - Dec 10

* Overseas Student Exchange Program

**Raffles Junior College**  Jan 04 - Dec 05

* GCE “A” Levels: 4 As and 2 Special Paper Distinctions

**Raffles Institution** Jan 00 – Dec 03

* GCE “O” Levels: 9 A1s and 1 A2

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| **WORK EXPERIENCE** |

**Standard Chartered, Singapore** Jun 16 - Current Associate, M&A SE Asia

* Assisted the origination and execution of M&A transactions across all sectors in Southeast Asia
* Deal team for the following private and public market mandates:
  + Buy-side advisory in relation to acquisition of acquisition of a global satellite company
  + Buy-side advisory in relation to acquisition of a regional telecommunications company
  + Buy-side advisory in relation to acquisition of a global LNG midstream company
  + Sell-side advisory in relation to disposal of an insurance company

**BNP Paribas, Singapore** Jan 15 - June 16 Analyst, FIG Investment Banking APAC

* Assisted the origination and execution of FIG M&A transactions across banking, insurance and asset management verticals in Southeast Asia
  + Prepared and updated company profiles, target / buyer analysis and industry research
  + Executed transaction workstreams such as valuation, due diligence coordination and assisted in review of legal documentation
  + Conducted regulatory research including central bank and Basel frameworks
* Performed financial analysis and valuation
  + Constructed banking and non-life insurance DDM models and merger analysis
  + Analyzed trading and transaction comparables
* Deal team for the following mandates:
  + Buy-side advisory in relation to acquisition of a regional reinsurance company
  + Buy-side advisory in relation to investment in an Indonesian life insurer with a bancassurance partnership
  + Buy-side advisory in relation to acquisition of an Indonesian bank

**KPMG Corporate Finance, Singapore** Feb 14 - Jan 15 Associate, Mergers & Acquisitions

* Assisted the origination and execution of M&A transactions across all sectors in Southeast Asia
  + Supported preparation of pitches and company profiles
  + Executed transaction processes such as IM drafting, valuation, due diligence and project management
* Performed financial analysis and valuation
  + Constructed DCF model to assess NPV, IRR and payback for a Waste-to-Energy company
  + Analyzed trading and transaction comparables
* Deal team for the following mandates:
  + Buy-side advisory in relation to acquisition of a downstream oil and gas company
  + Buy-side advisory in relation to investment in a start-up waste-to-energy company
  + Sell-side advisory in relation to divestment of an engineering solutions company

**Ernst & Young, Singapore** Aug 11 – Jan 14

Associate, Assurance

* Acquired deep understanding of financial accounting principles through the external audit of recognized FIG companies such as UOB, AXIS Bank and SCOR Reinsurance
* Performed variance and trend analysis of fluctuations in clients’ balance sheets and profit and loss statements
* Assessed the strengths and weaknesses of financial business processes and controls and proposed improvements
* Strengthened understanding of treasury, trade finance and credit processes, as well as gained exposure to credit review methodology of banks

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| **LEADERSHIP AND ORGANISATIONAL EXPERIENCE** |

**Logistics Office, NTU Camp Outreach** Aug 09 - Aug 10

* Joined the Executive Committee to lead an overseas adventure camp initiative for the hearing-impaired
* Headed a team of five to handle logistical requirements for an overseas adventure camp for 50 participants
* Spearheaded and conducted a first-aid course to equip volunteers with basic first aid skills
* Attended a two-month basic sign language course to facilitate communication with the camp beneficiaries

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| **OTHER INFORMATION** |

* Languages: Fluent in English and Mandarin
* Proficient in Microsoft Office, Bloomberg, Factset, Capital IQ, Factiva, MergerMarket, Thomson ONE
* Hobbies: Bowling, Tennis, Computer Games